

French Quarter Fest

April 12-15th

Enjoy 4 days & 3 nights in New Orleans finest musical celebrations

Enjoy lodging, food, fun, and top musical entertainers. Tour one of the most historical cities in America. Experience some of finest restaurants in the world. Most importantly, all venues are walking distance from New Orleans famous downtown French Quarter.

23 formal stages, and dozens of informal participating venues, all focused on 300+ years of NOLA musical heritage.

Join us at **INTER CONTINENTAL**

Presented by



CONTEST PERIOD: 9/1/17 - 1/31/18

Production requirement for FMO and IMO levels

TOP 2 FMO AND TOP 2 IMO

in issued underwritten premium

\$300,000 = Minimum Requirement

\$450,000 = 1 Guest

Production requirement for RMD and RD levels TOP 2

RDM TOP 2 RD in issued underwritten premium

\$120,000 = Minimum Requirement

\$180,000 = 1 Guest

**Production requirement for RMGA
level and below**

**TOP 10 AGENTS in issued
underwritten premium.**

\$60,000 = Minimum Requirement

\$80,000 = 1 Guest

Rules and Qualification Requirements

1. Pan-American Life reserves the right to change or discontinue the program at its sole discretion without notice.
2. The trip is for qualifier plus Guest(s). Guest(s) must be 18 years of age or older.
3. Qualifiers must be contracted, in good standing and actively representing Pan-American Life at the time of the trip.
4. Agents must not have any outstanding debt with Pan-American Life.
5. Qualifying business must be submitted between 9/1/2017 through 1/31/2018
6. Production requirement is based on one's issued annualized unwritten premium. Not all agents or agencies will qualify at these numbers.
7. Medicare supplement guarantee issue business does not qualify for credit.
8. Sharing, splitting, or transferring of production is not allowed.
9. Trip is non-transferable.
10. Qualifier is responsible for taxes and will receive a 1099.
11. There may be a penalty assessed for anyone who cancels after they have registered.
12. Pan-American Life is unable to substitute awards in lieu of attendance.